

Smart City investment opportunities EIB GLOBAL

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EIB Global

EIB Global is the financing arm outside EU for :

- Supporting the EU's Enlargement policies
- Scaling up investments into climate action and energy security projects in the context of the energy crisis
- Innovative financial instruments, new blending and technical assistance opportunities available under the Economic and Investment Plan, IPA, NDICI and ESDF+



More proximity

Increased local presence with key experts on the ground



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More resources

Additional means and products to support climate action and digital transition

More partnerships

EFAD/NDICI/EFSD+/Team Europe and local partners

More focus

Enlargement dedicated team



EIB Global coverage in the Western Balkans



European Investment

The EU bank

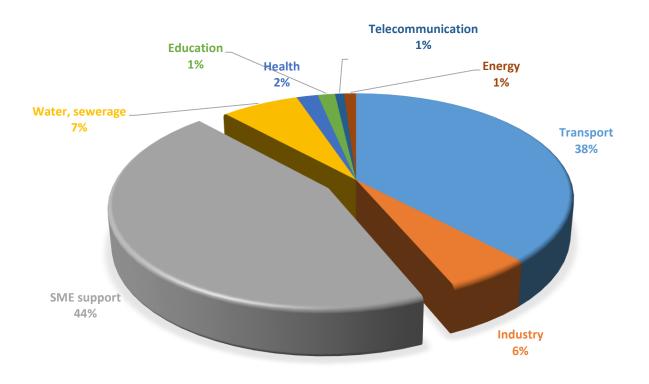
EIB Headquarters in **Luxembourg**, regional representation in **Belgrade** and local offices in **Skopje**, **Sarajevo** and **Tirana**

Supporting **infrastructure**, **SMEs**, **innovation and climate action** to reduce disparities in regional development, strengthen competitiveness, improve living standards and accelerate EU Accession

Strong cooperation with EU Delegations, European Commission, public authorities, local banking sector & partner International Financial Institutions (IFIs)/Bilaterals

EIB financing activity in the Western Balkans

Sectoral Allocation of EIB financing 2009-2021



EIB signatures in 2021

€853m

EIB signatures 2009-2021 € 9.5bn

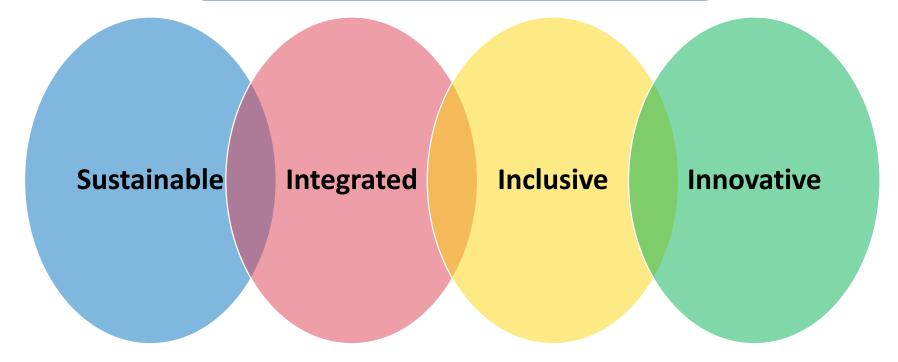
Jobs supported since 2009

> 900,000



EIB Smart Cities Approach







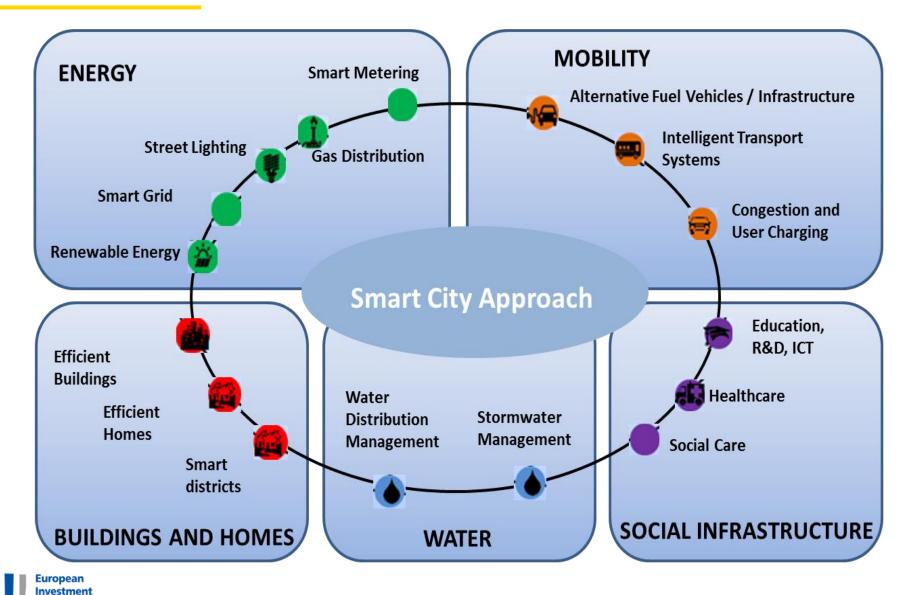
EIB Smart Cities Concept

Multisector strategy	 Investments based on integrated strategies targeting the sustainable development of the city 	
Comparative advantage	• Efficient use of resources and material or immaterial assets, to optimise the city/region's comparative advantages	
Stakeholders' opinions	 Applying stakeholder integration approah through appropriate governance structures 	
Comprehensive approach	 Decisions based on the analysis of costs and benefits, sustainability and city's development strategy 	
Skills, innovation and new technologies	 Oriention to investments applying advanced technologies, in particular ICT 	
Pro-innovation environment	 Fostering collaboration with universities, industry and others to create the infrastructure, services and skills needed to support innovation 	



EIB Smart City Approach

The EU bank



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EIB Smart Cities Products

Product	Characteristics	Example
Investment Loan	Direct loan to a single SMART urban investment project	ROUEN ECO-QUARTIERS FLAUBERT-LUCILINE
Direct Framework Loan FL	Loan to a SMART urban investment programme	KRAKOW INTELLIGENT AND SUSTAINABLE DEVELOPMENT
Intermediated FL	Dedicated Multi-Beneficiary Intermediated Loan targeting smart urban investments	BELFIUS SMART CITIES CLIMATE & CIRCULAR ECONOMY
Equity Investment	Investment in an urban infrastructure investment fund	GINKGO FUND



Western Balkans: Urban development projects



EUR 50m for **redeveloping water and waste water systems** in the cities across North Macedonia

EUR 13m for the **rehabilitation of power substations and lines**, in Skopje and the west of North Macedonia





EUR 40m for more efficient and safer **urban transportation in Sarajevo**. The investment will help reduce commute times, pollution and the number of traffic accidents

EIB is supporting redevelopment of the former army barracks in the center of Sarajevo and the construction of university campus **Tirana urban regeneration project** will help reduce the pollution in the Lana River and reorganise streets and urban space near both banks

Free technical assistance for Tirana, Priština and Prodgorica under **the City Climate Finance Gap Fund** for the preparation of climate action projects in the areas of energy efficiency, sustainable mobility, waste and water management



